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## Meet the Techenomics Worldwide Team!!!

Techenomics have put together a 'Leaders Series' which is a range of interviews with Techenomics many leaders in Condition Monitoring. We hope you enjoy reading our interviews and they help you gain a greater in-depth understanding of condition monitoring and you get to know more about our staff.

The next interview in the 'Leader Series' is with Ms. Supiyana, Finance Manager for PT. Tekenomiks Indonesia. The interview was conducted by Siti Munawarah, Personal Assistant to the Group CEO.



Siti Munawarah



Deden Supiyana

**Q: Please tell me about yourself and your job with PT. Tekenomiks Indonesia (PTTI)?**

A: Well, I'm just an ordinary mum with two kids, one girl and one boy. My husband owns a forwarding company. I first worked with PTTI from February 2004 as an accountant. At the end of 2004 I decided to resign and worked with another company. Then in April 2006, I re-joined PTTI and I've been here ever since in the position of Finance Manager.

**Q: How do you handle any problems that may occur in the finance department of PTTI? Did you ever have any difficulties?**

A: When I first started with PTTI there was so many things that I needed to learn, starting with the new accounting system that I had never used before. I needed to learn the system by myself without anyone guiding me. For me it is not about it being difficult, I see it more as a challenge and that I always need to be a step ahead and to learn more about accounting systems and taxing. The experience that I have gained at PTTI is very different from any other company that I have previously worked with. In other companies I have only ever had one special job to concentrate on and not so many things to think of. At PTTI I've had to learn to multitask and it can be very challenging.



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**Q: What strategy do you use to ensure customers pay us on time?**

A: Ensuring this happens can get very complicated, but I never give up trying even after hearing the reasons that I always receive from customers. Since I have worked for many companies before, most of the customer accountants are my friends and this helps with asking for payment. Usually I always ask them to give me the information on the payment dates and sometimes they do not pay on time – it may be one or two weeks late and if it is more than that I will stop their analysis. They always understand my decision.

**Q: Which is more important to you, to be lucky or skillful?**

A: Absolutely skillful because if we have skill then we can gain the luck.

**Q: Please describe your dream job?**

A: I really want to try working in the laboratory. I see my friends who work in the laboratories and it really makes me want to try it. I just love seeing how they mix the chemicals and produce something from it. I just work behind a desk counting company money.



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**Q: As a woman, how do you feel when you were appointed as a manager of the company?**

A: This is a tough position for me because it's not easy to be a manager, especially since I don't have that much experience and knowledge about accounting, so it's a big responsibility. But I believe the CEO saw something in me and that's why he appointed me as Manager and that's why I'm still the Finance Manager today.

**Q: How do you manage your team?**

A: I have a very strict principle, for me the mistakes my co-workers make are actually mistakes due to their manager because every guideline they get comes from the manager. So I always try hard to give my team great guidelines and solutions which can be accepted by them.

**Q: Describe what it's like to work with the Techenomics Group?**

A: I really enjoy working at Techenomics, we are a big family.

**Thanks for reading my interview with Ms. Supiyana as a part of our leadership interview session. My next interview will be with Mr. Darmawan Nugroho, Failure Analyst for PT. Tekenomiks Indonesia. I hope you enjoyed your reading and see you at the next interview!!!**



-ENDS-

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#### **ABOUT TECHENOMICS**

Techenomics has distributed specialty lubricants to the mining industry throughout Australia and Indonesia for more than 20 years with the business steadily growing into other parts of the world. In 1988, Techenomics introduced proactive condition monitoring and fluid management services.

Today, Techenomics focuses on its Total Fluid Management Services (TFMS), operating ISO 17025 accredited laboratories and consulting services. These laboratories all conduct lubricant analysis on used oils and greases, and analysis of wear debris. TFMS is operated by site-based teams who establish and maintain condition monitoring programs, and manage the total lubricant cycle at the clients' facilities.

Techenomics' consulting services focus on tribology; lubrication practices, product application, component wear, lubrication management and training programs. Its engineers design and build unique solutions to improve component life. Its training programs are not generic programs, they are custom developed for clients and aim to eliminate customers' specific problems and are always results-orientated. These consulting services are often used in continuous improvement programs. Techenomics' lubrication and fuel services reduce maintenance costs for mobile and fixed plant equipment, irrespective of the industry.